TO HAVE MANAGER AT CENTRAL PLANT

Milk Producers' Association Decides to Establish Headquarters in Washington.

ALSO WILL PUSH PROJECT FOR A MUNICIPAL DAIRY

Statement Issued Showing the Cost of Production-Executive Committee to Meet Tuesday.

After appointing Judson C. Welliver chairman of an executive committee which shall represent all the counties of Maryland and Virginia, as well as the District of Columbia, the reorganized MAk Producers' Association, whose members supply Washington, adjourn ed its convention at the Raleigh Hotel; yesterday afternoon and the members went back to their homes, determined to establish headquarters in Washington with a manager here to represent their interests and to work for the establishment here of a municipal dairy. eries near the dairies, will bring about fective.

dealers. Immediately after the adjournment of the convention Mr. Welliver called to-gether the executive committee, of which he is chairman, and after a con-ference it was decided to hold another meeting of the committee at Mr. Welloffice in the Munsey building Tuesday afternoon at 1:30 o'clock.

increase of price to the pro-

Tuesday afternoon at 1:30 o'clock.

Cost of Production Shown.

The convention was presented with many interesting figures on the cost of milk production, gathered before the war in Europe, which has raised so many of the costs which figure in milk production. For instance, the convention was told that the late Mr. Voorhees, who was director of the New Jersey experiment station in 1908, calculated that the cost of producing milk was 4.82 cents per quart. Other production figures were given to the convention in a report, in part, as follows:

"The Massachusetts experiment station as the result of a very careful study of its own herd over a period of sixteen years, from 1896 to 1911, inclusive, found that its costs averaged 5.45 cents per quart. This was for producing milk whose butter fat tests averaged 5.67, mainly the product of Jerseys, with some Holsteins and Ayrshires.

"The New Hampshire experiment stators are per thousand to 22 cents per thousand.

"It has been said that from one-half to three-quarters of the milk distributed in Myashington is classed as wholesale milk. The other one-fourth to one-half is retailed directly to the consumer by the milk special was holesale milk. The other one-fourth to one-half to three-quarters of the milk distributed in Myashington is classed as wholesale milk. The other one-fourth to one-half to three-quarters of the milk distributed in Myashington is classed as wholesale milk. The other one-fourth to one-half to three-quarters of the milk distributed in Myashington is classed as wholesale milk. The other one-fourth to one-half is retailed directly to the consumer by the milk is sold at 10 cents, 17 cents and still higher.

"The committee made a special for to determine what 'special' milk is. The dealers were exceedingly frank about it. One said that 'from the committee made a special milk was a good, clean milk with a satisfactory percentage of butter fat, bought it was 'special' milk is any good, clean milk with a satisfactory percentage of butter fat, bought it was 's

shires.

"The New Hampshire experiment station summarized the result from three cow tests associations involving 747 cows of mixed breeds, with the conclusion that for feed alone the milk represented 2.17 cents per quart. The same authority on the basis of 203 yearly records from twenty-six herds found the cost per quart of milk in 1911 3.75 cents.

"And out a 5 per at 20 is at 6 country of the basis of 203 yearly records from twenty-six herds found the cost per quart of milk in 1911 itimes is a constant."

New York Summary.

mixed breeds, Jerseys and Holsteins predominating. It was found that the net cost per quart of milk in 1912 was 5.1, and in 1913 4.4 cents. This very thorough series of tests is particularly illuminating at this time because it shows a fluctuation of .7 cents per quart in the space of one year. We believe it is safe to assume that if there was so wide a difference between 1912 and 1913 there is a still wider difference between either of those years and 1916, for the great inflation in costs of every element entering into milk production has taken place since 1913.

"The Connecticut agricultural experinecticut agricultural exper ment station, from a study of its own herds for 1907 to 1911, inclusive, based its conclusions on the performance of 124 cows. They were Jerseys, Guernseys, Holsteins and Ayrshires. The net cost per quart of milk was found to be new, 19a20.

Prior to Era of Excessive Cost.

precisely 5 cents.

"It must be borne in mind and cannot too often be emphasized, that all these studies were made prior to the beginning of the present era of excessively high costs. Concerning present day conditions in the greatest dairying conditions in the greatest dairying section of the country, that tributary to New York city, the situation is very well summarized by John J. Dillon, commissioner of food and markets for New York state, in an address to the Dairymen's League at Utica September 6. In part he said:

"We demand more money for our milk and we are going to get it. We must have more money for milk, because it costs us more to produce it than we are now getting for it. This has been demonstrated and proved by investigation, studies and surveys by

controversy as to whether they can

tomers even demand that milk be put up in half-pint bottles to be sold over the counter. Drivers making deliveries to stores are frequently delayed while cierk or manager waits on customers. Residents of apartment houses expect their milk to be brought to their doors, though it may require climbing several flights of stairs to leave a pint bottle.

GRAIN—Wheat, milling, per bu., 1.30 al.40; ordinary, per bu., 1.90al.15; corn, yellow, per bu., 22.9 al.40; ordinary, per bu., 1.90al.15; corn, yellow, per bu., 52a52, white, per bu., 52a52, in its per bu., 52a52, white, per bu., 52a52, in its pe

of 1,800 to 1,900 gallons of mitk. He

tangled r.c. per ton, 9.00a10.00.

tangled r.c. per ton, 9.00a10.00.

Profits of six principal meat companies of Argentina in 1915 are reported at \$9,900,600 United States currency, their capital is approximately \$21,000,000.

found that the cost of bottles, through breakage, losses, etc., amounted to \$21,000. Other dealers, though unable to give the details of their own experiences, expressed the opinion that this was a fair average showing.

"It was agreed that losses of bottles represent about 1 cent per gallon, and that pay roll expenses aggregate 5 cents per gallon.

other than the buyer of the contents to use the bottle. The effect of this is 93: that one milk man may not use another milk man's bottle, but the housevife who has bought the milk in the

wife who has bought the milk in the bottle can use the bottle to put up preserves, to hold a bouquet or to puncture the tires of offensive automobiles that go past her house. "About two and a half years ago the health department prepared very complete regulations dealing with this bottle problem, which were submitted to the milk dealers and were generally regarded as likely to prove efficacious. They provided that the customer must thoroughly clean the bottle and forbade the dealer to take away uncleaned bottles. It was clean the bottle and forbade the dealer to take away uncleaned bottles. It was forbidden to throw away bottles and was even provided that only persons licensed by the District government to do so might remove them at all.

"These regulations were never adopted by the board of District Commissioners." Your committee recommends that measures be taken, in co-operation with the dealers, to reopen this subject with the Commissioners and secure the promulgation of these or other regulations dealing with this question.

Rule Which Proved Satisfactory.

"Dr. Woodward told the committee of the experience of Wichita, Kan., which some years ago adopted a rule requiring milk consumers to own the bottles. His The establishment of such a plant, undertsanding was that the plan was so they believe, with co-operative cream- well organized that it proved highly ef-

"The importance of this problem of bottles has been increased by the fact that.
Ilke nearly everything else, they have been steadily growing more expensive.
Pint bottles, formerly bought as low as ducers, which has been refused by the Fint bottles, formerly bought as low as \$2.50 per gross, have recently been quoted at \$3.10: quart bottles, which not so very long ago cost \$3.08, are now quoted at from \$4.35 to \$5 per gross. Even the cost of bottle stoppers has advanced from 16 cents per thousand.

"Another dealer said he was putting out a 'special' milk containing about 5 per cent butter fat, which he buys at 20 and 25 cents a gallon and sells

"A third dealer said he had at one time sold what he called a 'special' milk, but had discontinued it because "The New York agricultural experiment station at Cornell, for 1912 and 1913, studied 174 farms in Delaware county. New York involving 5,308 cows in 1912 and 5.030 in 1913. They were of mixed breeds, Jerseys and Holsteins predominating. It was found that the net cost per quart of milk in 1912 was 5.1, and in 1913 4.4 cents. This very thorough series of tests is particularly illuminating at this time because it shows a fluctuation of .7 cents per quart in the space of one year. We believe it is safe to assume that if there

WHOLESALE MARKET REPORT.

Quotations given below are for large lots. Jobbers' prices are higher. BUTTER-Elgin print, 364 lb .

CHEESE-New York state factory.

POUATRY — Live hens, per lb., 21; roosters, per lb., 13; turkeys, per lb., 25; spring chickens, per lb., 21a22; ducks, per lb., 13a16; geese, lb., 19a12.

DRESSED POULTRY—Hens, choice, per lb., 22; chickens, per lb., 23a24; turkeys, per lb., 26a28; ducks, per lb., 14a18; roosters, per lb., 15; geese, 12a14 per lb. GREEN FRUITS — Apples, new, per bbl., 1.50a4.90; per box, 30a1.25; Callfornia oranges, 4.50a5.50; lemons, per box, 6.50a7.50; pineapries, per crate, 2.25a3.00; cantaloupes, western, crate, large, 2.50a3.00; small, 60a90; watermeions, 20a50 each; plums, 8-1b. basket, 20a30; peaches, 1.25a2.25; pears, box, 1.50 35; peaches, 1.25a2.25; pears, box, 1.50 a2.25; grapes, crate, 75a1.75.

"We demand more money for our milk and we are going to get it. We must have more money for milk, because it costs us more to produce it then we are now getting for it. This has been demonstrated and proved by investigation, studies and surveys by county, state and federal authorities. It is a conviction forced upon the mind of practically every milk producer as a result of his personal experience. It has been so completely proved that no one rises to deny the loss to the producer in the production of milk at present priorit."

From the Dealers' Viewpoint.

a2.25; grapes, crate. 75a1.75.

VEGETABLES—New potatoes, per bbl..
3.00a4.00; sweet potatoes, 1.50a2.25; torm matoes, nearby. per kox, 65a1.25; string beans, per baxet, 1.25a1.50; per bbl.. 3.00a4.50; per bbl.. 3.00a4.50; per bunch 2a3; okra, per crate, 40a5.0; carotts, per bunch 2a3; okra, per crate, 40a5

The report contained much information concerning the dealers' side of the controversy as to whether they controversy as they can be controversy as they can be controversy as the controversy as t

SEEDS-Red clover, 9.75a10.00 per bu.; afford to pay the producers more money disike clover, 9.75a10.25 per bu.; alsike clover, 9.75a10.25 per bu.; crimson clover, 8.90a8.25 per bu.; timothy, 2.45a 2.85 per bu. red top, 12a13 per lb.; bluegrass, 1.40a1.65 per ou.; orchard grass, 2.25a2.40 per bu.; white clover, 40 per lb.; lowers even depended of the milk dealers are numerous and depended of the milk dealers.

GRAIN—Wheat, milling, per bu., 1.36 al.40; ordinary, per bu., 1.00al.15; corn, yellow, per bu., 92a93; white, per bu., 90a 92; oats, white, per bu., 52a54; mixed, per bu., 51a52.

STRAW-Long rye, per ton, 15.00a15.50; tangled rye, per ton, 9.00a10.00.

Health Officer Quoted.

"Health Officer Woodward has explained the law to us and regulations regarding milk bottles, indicating that there is a serious inefficiency at this point. The law prohibits any person of the counterly serious first the serious inefficiency at this point. The law prohibits any person of the counterly serious first three the stream of the counterly serious first three th

Corn — Quiet, steady; spot contract, 93: September, 93. Receipts, 14,826 ushels

Oats—Firmer; No. 2 white, 52½a53; standard white, 51½a52½; No. 3 white, 51½. Receipts, 250,322 bushels.

Rye—Firmer; No. 2 western export, 1.29a1.30. Receipts, 12,680 bushels. Hay—Steady; No. 1 timothy unchanged; No. 1 clover mixed unchanged. Grain freights - Steady; steam to

Liverpool, per bushel, unchanged; picked ports, per quarter, unchanged.

Straw—Prices per ton: No. 1 straight
rye, 15.50; No. 2, 13.50a14.50; No. 1
20a21; White Leghborns, 20a21; old hens,
tangled, 10.50a11.00; No. 2, 9.50a10.00;
No. 1 wheat, 8.00a8.50; do., No. 2, 7.50a
8.001 No. 1 oat, 9.00a9.50; do., No. 2,
tangled, 10.50a11.00; No. 2, 9.50a10.00;
No. 1 wheat, 8.00a8.50; do., No. 2,
tangled, 10.50a11.00; No. 2, 9.50a10.00;
No. 1 wheat, 8.00a8.50; do., No. 2,
tangled, 10.50a11.00; No. 2, 9.50a10.00;
No. 1 heat, 8.00a8.50; do., No. 2,
tangled, 10.50a11.00; No. 2, 9.50a10.00;
No. 1 oat, 9.00a9.50; do., No. 2,
tangled, 10.50a11.00; No. 2, 9.50a10.00;
No. 1 heat, 8.00a8.50; do., No. 2,
tangled, 10.50a11.00; No. 2, 9.50a10.00;
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tangled, 10.50a11.00; No. 2, 9.50a10.00;
tangled, 10.50a11.00;
t

Liverpool, per bushel, unchanged: picked ports, per quarter, unchanged.

Straw—Prices, per ton: No. 1 straight; 15.50; No. 2, 13.50a14.50; No. 1 straight, 10.50a11.00; No. 2, 9.50a10.00; No. 1 wheat, 8.00a8.50; do., No. 2, 7.50a10.00; No. 1 wheat, 8.00a8.50; do., No. 2, 7.50a10.00; No. 1 wheat, 8.00a8.50; do., No. 2, 7.50a10.00; No. 1 oat, 9.00a9.50; do., No. 2, 8.50a10.00; do., No. 2, 7.50a10.00; do., wastern do., oat, 9.00a28.50; do., do., wastern look, 9.00a28.50; do., do., wastern

LIVE STOCK MARKET.

CHICAGO, September 23.—Hogs—Receipts, 9,000 head; unsettled; 50 above yesterday's average; bulk, 10.35a11.15; ight, 10.10a11.25; mixed, 10.10a11.30; heavy, 10.00a11.25; rough, 10.00a10.20; idea 7,0a110.00 neavy, 10.00ar. pigs, 7.00a10.00.

Cattle—Receipts, 900 head; steady; native beef cattle, 6.50a11.30; western steers, 6.00a9.25; stockers and feeders, 4.60a7.65; cows and helfers, 3.50a9.20; calves, 8.50a13.00.

Sheep—Receipts, 4,000 head; slow;

NEW YORK, September 28.—Beeves—Receipts, 319 head; no trading.
Calves—Receipts, 132 head; steady; good veals, 10.00a14.00; grassers, 7.00a, 7.60.
Sheep and lambs—Receipts, 1,876 head; weak; common to choice sheep, 4.00a8.00; lambs, 10.00a11.12½,
Hogs—Receipts, 1,635 head; no trading.

Special Rates For D. C. Voters. At a meeting of the Trunk Line Act sociation in New York special rates for residents of the District of Columbia returning to their native states to vote at the presidential election were authorized. Announcement of details being arranged by local representatives of the Baltimore and Ohio, Pennsyl-

vania and Chesapeake and Ohio rail-

NEW YORK.

Seventh & Eye Sts.

Credit Convenience.

House & Herrmann

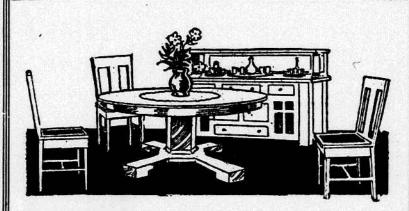
Seventh & Eye Sts.

Your Satisfaction Is Our First and Last Consideration

are its legions of satisfied customers.

ure true to the values.

nouncements.



William and Mary Dining Suite.....

Made of Quarter-sawed Oak; Jacobean finish; with octagonal posts and pillars; and all the hardware trimmings of consistent design. Nine

Buffet; 54 inches wide, with French plate mirror, 12x24; very excellent cabinet work; drawer contains removable lined tray for cutlery. China Closet, 40 inches wide; square-end design, with center door and with panels of lattice work grill on either side.

6-foot Table with 48-inch round top and pedestal base. Five Side Chairs; with GENUINE Spanish leather slip seats; and cane backs of fine quality. Arm Chair to match.



This Special Rocker

You can choose from Golden Oak; or Mahoganized. The construction of both is exceptionally good. Seat of wood; and shapely comfortable arms. It's a Rocker for real service—and sightly in

appearance as well. Our special price ...

Rockers, Golden Oak or Mahogcovered \$7.00 leather Library Rockers, Fireside styles;

Library Armchair, English Fireside design; Mahogany with antique-colored cane sent and back... \$16.50

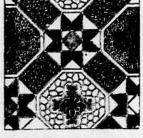
Dining Chairs, Golden Oak, with imitation leather seats, strong and well \$2.25

Dining Chairs, Golden Oak, with imitation leather slip sents; good finish and \$3.00 well made.......

\$5.00

Famous Armstrong Linoleums

If you will look in one of our Eye street windows you will find many practical uses for this most sanitary of floor coverings—the hest terns. Printed



Four Handsome

Pieces

of which are made by Armstrong-whose line we carry. Either the Inlaid or Printed pat No extra charge for measuring and

Inlaid 98c

Square Yard.

Square Yard. Armstrong Fiberlin—is an imition of Linoleum, but very durable in many patterns; square yard...

Jacobean Oak Dining Suite

In the Popular William and Mary Design

None of the period designs excels the William and Mary school in graceful line and artistic

effect—and Jacobean is its true interpretation. We want to point out to you especially that none of the features characteristic of this type has been slighted—the octagon turnings are present in

both the front and back legs; the drawer bottoms and back of the China Closet are Oak; the Din-

ing Table has six legs, is 48 inches in diameter and extendable to 6 feet; plush-lined drawer in

It's an exceedingly good value-and the price is incomparably low.

55c



Colonial Bedroom Suite



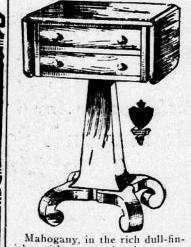
Each of the four pieces is true to its period in design—and consistent with our standard of quality in construction. The Dresser is surmounted with handsome mirror; the Bed is full double size; the Chiffonier has four long and two short drawers, with mirror above; and the Dressing Table has triplicate mir-

\$92.50 Mahogany \$100

Three-Piece Library Suite

Arm Chair, Arm Rocker and Settee-with spring seats, covered with GENUINE Spanish leather; mahogany-finished frames—strong and \$28.00

Library Tables, Quarter-sawed Golden Oak; polished finish; with drawer and sheli Library Tables; Fumed Oak; heavy posts, with corner reinforcements; drawer and lower shelf.... Library Tables, Quarter-sawed Golden Oak; polished finish; large top with drawer and lower shelf.



SEWING TABLE

\$12.50

\$14.00

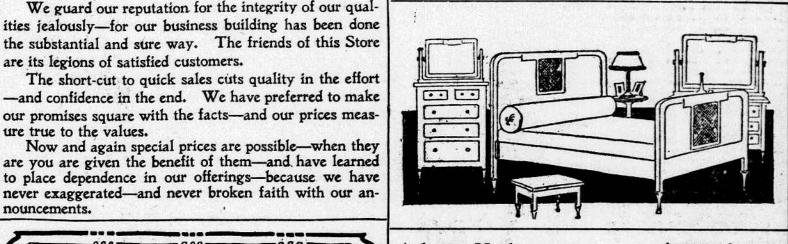
\$22.00

sh; with a very handsome colonial pedestal of gracefully curving design; drop ends; two drawers, with Mahogany bottoms; and Mahogany sliding tray in one. It's a Grand Rapids production-so you know

\$17.85 grade. Special.



Terms, 75c per week.
Other sizes, \$15 to \$200.
Columbia , Records—65c to \$3—
delivered to any part of the U. S.
by Parcel Post.



Adam Mahogany Dining Suite

It's reproduced in the Antique-finish-with brass rollers, metal ring-shaped drawer pulls, etc., that the Adam Brothers made famous as features of their designs. Nine pieces. Buffet 50 in. wide, with French plate mirror; top drawer lined with plush and divided into four compartments; raised panels of effective appearance on cupboard doors; Mahogany interior, Mahogany drawer bottoms and shelf.

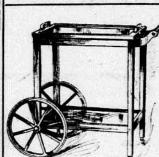
China Closet. 42 in. wide; center door and Mahogany back and

Six-leg, eight-foot Extension Table, with 54-inch round top. Five Side Chairs, with GENUINE Black leather seats. One Arm Chair, GENUINE Black leather seat.

Separate Dining Pieces

Dining Tables, Golden Oak; 6-ft. extension, with 42-in. round top; pedestal \$11.50 base

China Closets, Golden Oak; polished finish good construction.... \$18.00



Buffeta, Golden Onk: colonial design; good finish; hevel plate \$25.00 mirror Buffeta, Quartered-nawed Golden Onk; polished finish, with one long and two short drawers, and two cupboard compartments, bevel plate mirror \$30.00 Special Tea Wagons

China Closets, Golden Onk; polished finish; bent glass \$22.00 door

liogany finish. Special attention is called to the large wheels, which are rubber-tired, and the removable glass tray top. The fin-ish is of good quality—and the construction insures strength. From a leading Grand Rap-ids factory.

In either Oak \$10.75 In Mahogany=finish\$12.25

Some Big Values in Rugs.

You will find among this assortment just the pattern and just the size you are seeking. And of well known grades-so the prices will appeal to you as special—which they are.

\$24	Tapestry Brussels, 9x12 \$20.00	\$10 Axminster, 4.6x6.6 \$8.25
\$22	Velvet, 8.3x10.6\$17.85	828 Axminster, 9x12
\$26	Velvet, 9x12\$21.25	
\$32 Ve	elvet, 8.3x10.6	
\$35	Velvet, 9x12\$28.25	832 Axminster, 8.3x10.6\$28.50
\$56	Wilton, 9x12845.00	\$35 Axminster, 9x12

Sewed Rugs Made up in our own workrooms. ROXDUTY Carpet Co.'s Best Tapestry Brussels 6 ft. x 6 ft. \$11.26 7 ft. 6 in. x 9 ft. \$10.70 7 ft. 6 in. x 10 ft. 6 in. \$15.25 8 ft. 3 in. x 10 ft. 6 in. \$22.50 8 ft. 3 in. x 11 ft. \$22.50 8 ft. 3 in. x 12 ft. \$22.50

Alex. Smith & Sons Co.'s Tapestry Brussels Alex. Smith & Sons Co.'s Axminsters

Bath Rugs. \$2.50 24x48 inch. \$3.50 30x60 inch. \$5.00 36x72 inch.

Rag Rugs.

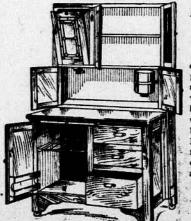
Specials in Carpets.

No Charge for Making, Lining and Laying. \$1.00 Tapestry Brussels Stair

\$1.20 Tapestry Brussels Hall \$1.65 Velvet Hall and Stair Carpets ...

\$2.00 Velvet Carpets, hall and stair patterns, also room patterns with border......\$1.90-\$1.60 Roxbury Tapestry Brussels Carpets, in hall and stair patterns, also room patterns with borders.....\$1.20

Roxbury Carpet Co.'s Best



More of "Our Special" Kitchen Cabinets

It has proven one of the most popular of all Kitchen Cabinets; because of its practical conveniences—and thoroughly sanitary construction. Made of Oakwith nickeloid sliding top; mixing board for bread; metal bread box; wire shelf and pan rack in cupboard. The upper portion is White Enameled—having glass sugar jar and flour bin; the doors of which are of etched glass. All the hardware fittings

Dr. Smith's Service Is the Very Best Service Even after I've fixed your teeth I want you to come in from time to time to have them looked over—at least two times a year. You'll find this most advisable, because if some trouble should start it can be remedied before it spreads very far. Be sure to see me if there is any dental work you want done. My work is guaranteed for ten years and my prices are reasonable.



\$5—A SET—\$5Gold Crowns...\$3, \$4, \$5 Dr. Smith Dentists (Inc.)

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Gold Finings....50c up

e's Drug Store. Open Dally, S a.m. to 8 p.m. Sunda Reference, Second National Bank. Lady attendant